

ORANGE COUNTY PARTNERSHIP  
Board of Directors Meeting  
May 19, 2026 8:30AM  
40 Matthews Street, Goshen, NY

This is a public meeting and it is being livestreamed.

Notice of this meeting was published in accordance with the New York Open Meetings Law.

- |       |   |                    |
|-------|---|--------------------|
| I.    | Call to Order/Roll Call   | Mary Beth Bianconi |
| II.   | Approval of minutes   | Mary Beth Bianconi |
| III.  | Financial Report  | Gregory Peckham    |
| IV.   | President's Report <ul style="list-style-type: none"><li>• Outreach, Education &amp; Conferences</li><li>• OCP Events</li></ul>   | Conor Eckert       |
| V.    | New/Old Business  | Mary Beth Bianconi |
| VI.   | Industry Update   | Mike O'Connor      |
| VII.  | Executive Session (if needed) <ul style="list-style-type: none"><li>• To discuss financial, credit, or employment of particular persons and the proposed sale or lease of real property because publicity could substantially effect the value thereof.</li></ul> | Mary Beth Bianconi |
| VIII. | Adjournment   | Mary Beth Bianconi |

**ORANGE COUNTY PARTNERSHIP**  
**Minutes of March 17, 2026 4:00PM Board of Directors Meeting**  
**40 Matthews Street, Suite 108, Goshen, NY**

The Board of Directors of the Orange County Partnership met on March 17, 2026 at 4:00PM at 40 Matthews Street, Suite 108, Goshen, NY.

Board members present in person: Mary Beth Bianconi, Ryan Hawthorne, Kurt Kaehler, Gregory Peckham, Sandy Mathes, Jason Giordano and Nick Kamavezos

Board members present remotely: N/A

Board members absent: Melissa Cobuzzi, Mike O'Connor

Staff present: Conor Eckert, President & CEO, Cassie Garcia, Vice President of Operations & Strategy

Call to Order/Roll Call

- The meeting was called to order and quorum was declared at 4:04PM.

Approval of Minutes

- The February 2026 meeting minutes were presented. A motion to approve the minutes was made by Sandy Mathes, seconded by Ryan Hawthorne, and unanimously carried.

Financial Report

- The financial statements from February 2026 were presented and approved upon a motion made by Gregory Peckham, seconded by Ryan Hawthorne, and unanimously carried.

President's Report

- Investor updates, administrative updates and outreach opportunities were presented.
- Marketing and event information was provided.

Industry Update

- Kurt Kaehler, President of Perreca Electric Company, shared insights on the impact of current economic conditions within his industry.

New/Old Business

- Annual Board of Directors Evaluations for the ABO were distributed to all Directors of the Board with a submission deadline of April 1, 2026.
- Members of the Governance Committee informed the Board of Directors that the By-Laws were reviewed at the Governance Committee meeting on March 17, 2026 that resulted in no changes. A resolution was made to adopt the By-Laws with a made by Mary Beth Bianconi, seconded by Sandy Mathes, and unanimously carried.
- Members of the Governance Committee informed the Board of Directors that the annual review of the Code of Business Conduct and Ethics policy was conducted at the Governance Committee meeting on March 17, 2026 that resulted in no changes. A resolution was made to adopt the Code of Business Conduct and Ethics policy noting that "Executive Committee" has been stricken from the document and replaced with "Governance Committee", with a motion made by Ryan Hawthorne, seconded by Kurt Kaehler, and unanimously carried..
- Members of the Governance Committee informed the Board of Directors that the annual review of the Conflict of Interest policy was conducted at the Governance Committee meeting on March 17, 2026 that resulted in no changes. A resolution was made to adopt the Conflict of Interest policy with a motion made by Ryan Hawthorne, seconded by Kurt Kaehler, and unanimously carried.

Adjournment

- The meeting was adjourned at 4:49PM with a motion made by Sandy Mathes, seconded by Ryan Hawthorne, and unanimously carried.

Respectfully submitted,

  
Kurt Kaehler  
Secretary

**ORANGE COUNTY PARTNERSHIP**  
**Income & Expense Summary**  
**Apr 2026- Accrual Basis**

Prepared for OCP Executive Financial Committee

	Unaudited Actual Apr 2026	Budget Apr 2026	Variance Apr 2026	Unaudited Actual 2026 YTD	Budget 2026 YTD	Variance 2026 YTD	Unaudited Actual 2025 YTD	Unaudited Actual 12/31/2025	Budget 2026 Year
<b>INCOME:</b>									
1 Private Investors (billed Jan & Jun)	1,750.00	-	1,750.00	514,125.00	480,000.00	34,125.00	545,547.88	873,072.88	750,000.00
2 ABG Investors	-	-	-	-	-	-	5,500.00	6,550.00	-
3 Events	-	4,000.00	(4,000.00)	83,575.00	86,000.00	(2,425.00)	1,925.00	607,775.00	565,000.00
4 Interest	41.67	327.00	(285.33)	136.53	1,307.00	(1,170.47)	36.74	240.61	3,919.00
5 Alliance for Balanced Growth (Events & Mkg)	7,000.00	-	7,000.00	7,000.00	-	7,000.00	-	18,835.00	-
6 Advertising (newsletter & website)			-	-		-	-	-	
7 Uncollectible Revenue ( AR over 90 days)	(97,875.00)	(833.00)	(97,042.00)	(99,525.00)	(3,333.33)	(96,191.67)	(108.37)	491.63	(10,000.00)
8 <b>Total Income</b>	<b>(89,083.33)</b>	<b>3,494.00</b>	<b>(92,577.33)</b>	<b>505,311.53</b>	<b>563,973.67</b>	<b>(58,662.14)</b>	<b>552,901.25</b>	<b>1,506,965.12</b>	<b>1,308,919.00</b>
<b>EXPENSE:</b>									
9 Depreciation	308.24	308.00	0.24	1,232.96	1,233.33	(0.37)	3,749.61	9,577.84	3,700.00
10 Personnel	50,665.79	58,000.00	(7,334.21)	195,822.63	232,000.00	(36,177.37)	166,939.28	743,749.67	725,000.00
11 Business Development	6,191.71	6,800.00	(608.29)	37,005.87	27,200.00	9,805.87	22,701.06	79,626.78	81,600.00
12 Events	-	4,000.00	(4,000.00)	29,731.46	29,200.00	531.46	200.00	263,052.64	218,000.00
13 Alliance Expenses	5,464.08	-	5,464.08	5,464.08	-	5,464.08	-	19,692.04	-
14 Miscellaneous	-	50.00	(50.00)	293.75	200.00	93.75	197.88	625.86	600.00
15 Interest Expense	-	3.00	(3.00)	-	13.33	(13.33)	21.86	26.36	40.00
16 General Administration	15,753.80	13,169.00	2,584.80	56,491.36	52,674.67	3,816.69	42,033.80	154,632.40	158,024.00
17 Legal Fees	-	2,917.00	(2,917.00)	847.00	11,666.67	(10,819.67)	17,165.00	56,750.00	35,000.00
Loss on Disposal								8,818.35	
18 <b>Total Expenses</b>	<b>78,383.62</b>	<b>85,247.00</b>	<b>(6,863.38)</b>	<b>326,889.11</b>	<b>354,188.00</b>	<b>(27,298.89)</b>	<b>253,008.49</b>	<b>1,336,551.94</b>	<b>1,221,964.00</b>
<b>Other Income - Investment Income</b>	<b>665.83</b>		<b>665.83</b>	<b>3,227.16</b>		<b>3,227.16</b>	<b>3,217.80</b>	<b>11,765.02</b>	<b>14,000.00</b>
<b>Other Income Gain/Loss Investment</b>	<b>125.39</b>	<b>1,167.00</b>	<b>(1,041.61)</b>	<b>(254.89)</b>	<b>4,667.00</b>	<b>(4,921.89)</b>	<b>1,000.08</b>	<b>2,280.66</b>	<b>-</b>
<b>Other Expenses - Investment Fee</b>	<b>203.20</b>	<b>208.00</b>	<b>(4.80)</b>	<b>791.55</b>	<b>833.00</b>	<b>(41.45)</b>	<b>566.86</b>	<b>2,335.44</b>	<b>2,500.00</b>
19 <b>Net Income</b>	<b>(166,878.93)</b>	<b>(80,794.00)</b>	<b>(86,084.93)</b>	<b>180,603.14</b>	<b>213,619.67</b>	<b>(33,016.53)</b>	<b>303,543.78</b>	<b>182,123.42</b>	<b>98,455.00</b>

## Orange County Partnership Inc Balance Sheet

Accrual Basis

As of April 30, 2026

	Apr 30, 26	Apr 30, 25	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1010.03 · Orange Bank & Trust Savin 0815	518,137.64	275,928.64	242,209.00	87.8%
1010.04 · Orange Bank & Trust Chk 9591	93,381.48	93,192.54	188.94	0.2%
1010.12 · M&T Bank CD (12 mths/3.0%)	130,684.78	130,645.59	39.19	0.0%
1010.25 · Schwab (Ameritrade)	319,594.05	310,350.37	9,243.68	3.0%
1010.50 · Petty Cash	127.00	2,827.00	-2,700.00	-95.5%
<b>Total Checking/Savings</b>	<b>1,061,924.95</b>	<b>812,944.14</b>	<b>248,980.81</b>	<b>30.6%</b>
<b>Accounts Receivable</b>				
1200 · Accounts Receivable	205,783.26	253,192.88	-47,409.62	-18.7%
<b>Total Accounts Receivable</b>	<b>205,783.26</b>	<b>253,192.88</b>	<b>-47,409.62</b>	<b>-18.7%</b>
<b>Other Current Assets</b>				
1405 · Allowance of Uncollectible Rec	-102,775.00	-94,650.00	-8,125.00	-8.6%
<b>1410 · Prepaid Expenses</b>				
1410.1 · Prepaid Expenses	3,716.02	0.00	3,716.02	100.0%
1410.2 · Prepaid Insurance	5,937.23	6,657.15	-719.92	-10.8%
<b>1410.3 · Prepaid Event Expense</b>				
1410.31 · Golf Prepaid	25,540.53	0.00	25,540.53	100.0%
1410.33 · Annual Event Prepaid	7,578.70	0.00	7,578.70	100.0%
1410.35 · Investors Breakfast	2,679.34	0.00	2,679.34	100.0%
1410.3 · Prepaid Event Expense - Other	0.00	42,116.74	-42,116.74	-100.0%
<b>Total 1410.3 · Prepaid Event Expense</b>	<b>35,798.57</b>	<b>42,116.74</b>	<b>-6,318.17</b>	<b>-15.0%</b>
1410.4 · Prepaid ABG Expenses	2,289.55	0.00	2,289.55	100.0%
<b>Total 1410 · Prepaid Expenses</b>	<b>47,741.37</b>	<b>48,773.89</b>	<b>-1,032.52</b>	<b>-2.1%</b>
1499 · Undeposited Funds	15,000.00	0.00	15,000.00	100.0%
<b>Total Other Current Assets</b>	<b>-40,033.63</b>	<b>-45,876.11</b>	<b>5,842.48</b>	<b>12.7%</b>
<b>Total Current Assets</b>	<b>1,227,674.58</b>	<b>1,020,260.91</b>	<b>207,413.67</b>	<b>20.3%</b>
<b>Fixed Assets</b>				
1560 · Auto	0.00	58,789.06	-58,789.06	-100.0%
1580.00 · Equipment and Improvement	80,692.17	80,692.17	0.00	0.0%
1710.00 · Accumulated Depreciation	-55,053.00	-99,212.39	44,159.39	44.5%
<b>Total Fixed Assets</b>	<b>25,639.17</b>	<b>40,268.84</b>	<b>-14,629.67</b>	<b>-36.3%</b>
<b>Other Assets</b>				
1850 · Right of Use Asset - Leases	115,952.61	128,416.84	-12,464.23	-9.7%
<b>Total Other Assets</b>	<b>115,952.61</b>	<b>128,416.84</b>	<b>-12,464.23</b>	<b>-9.7%</b>
<b>TOTAL ASSETS</b>	<b>1,369,266.36</b>	<b>1,188,946.59</b>	<b>180,319.77</b>	<b>15.2%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2000.00 · Accounts Payable	3,692.24	12,068.52	-8,376.28	-69.4%
<b>Total Accounts Payable</b>	<b>3,692.24</b>	<b>12,068.52</b>	<b>-8,376.28</b>	<b>-69.4%</b>
<b>Credit Cards</b>				
2010.01 · Orange Bank & Trust CC	20,774.44	14,442.41	6,332.03	43.8%
<b>Total Credit Cards</b>	<b>20,774.44</b>	<b>14,442.41</b>	<b>6,332.03</b>	<b>43.8%</b>
<b>Other Current Liabilities</b>				
2310 · Payroll Liabilities				
2310.11 · United Way contributions	0.00	120.00	-120.00	-100.0%
<b>Total 2310 · Payroll Liabilities</b>	<b>0.00</b>	<b>120.00</b>	<b>-120.00</b>	<b>-100.0%</b>
2310.05 · Accrued Expense	4,433.36	10,933.36	-6,500.00	-59.5%
2310.06 · Accrued Payroll	19,346.40	5,640.57	13,705.83	243.0%
2310.10 · Health Insurance - payable	-510.62	164.36	-674.98	-410.7%
2400.00 · Deferred Revenue				
2410 · Deferred Revenue - ABG	4,000.00	0.00	4,000.00	100.0%
<b>2440 · Deferred Revenue-MVP Breakfast</b>				
2440.01 · MVP Breakfast - Sponsors	0.00	63,950.00	-63,950.00	-100.0%
2440.02 · MVP Breakfast - Tickets	0.00	13,275.00	-13,275.00	-100.0%
<b>Total 2440 · Deferred Revenue-MVP Breakfast</b>	<b>0.00</b>	<b>77,225.00</b>	<b>-77,225.00</b>	<b>-100.0%</b>
<b>2450 · Deferred Revenue-Annual Dinner</b>				
2450.01 · Annual Dinner-Sponsorship	48,600.00	27,200.00	21,400.00	78.7%
2450.02 · Annual Dinner - Tickets	300.00	-600.00	900.00	150.0%
<b>Total 2450 · Deferred Revenue-Annual Dinner</b>	<b>48,900.00</b>	<b>26,600.00</b>	<b>22,300.00</b>	<b>83.8%</b>
<b>2460 · Deferred Revenue-Investor Break</b>				
2460.01 · Investor Breakfast-Sponsorship	23,050.00	11,000.00	12,050.00	109.6%
<b>Total 2460 · Deferred Revenue-Investor Break</b>	<b>23,050.00</b>	<b>11,000.00</b>	<b>12,050.00</b>	<b>109.6%</b>
2470 · Deferred Revenue - QPM event	9,800.00	6,300.00	3,500.00	55.6%
<b>2480 · Deferred Revenue - Golf Classic</b>				
2480.01 · Golf Sponsorship	172,300.00	173,350.00	-1,050.00	-0.6%
2480.02 · Golf Tickets	18,850.00	16,000.00	2,850.00	17.8%
<b>Total 2480 · Deferred Revenue - Golf Classic</b>	<b>191,150.00</b>	<b>189,350.00</b>	<b>1,800.00</b>	<b>1.0%</b>
<b>Total 2400.00 · Deferred Revenue</b>	<b>276,900.00</b>	<b>310,475.00</b>	<b>-33,575.00</b>	<b>-10.8%</b>
2605 · Lease Liability - Current Porti	42,205.89	32,351.52	9,854.37	30.5%
<b>Total Other Current Liabilities</b>	<b>342,375.03</b>	<b>359,684.81</b>	<b>-17,309.78</b>	<b>-4.8%</b>
<b>Total Current Liabilities</b>	<b>366,841.71</b>	<b>386,195.74</b>	<b>-19,354.03</b>	<b>-5.0%</b>
<b>Long Term Liabilities</b>				
2905 · Lease Liability- Long Term	72,921.11	97,171.16	-24,250.05	-25.0%
<b>Total Long Term Liabilities</b>	<b>72,921.11</b>	<b>97,171.16</b>	<b>-24,250.05</b>	<b>-25.0%</b>
<b>Total Liabilities</b>	<b>439,762.82</b>	<b>483,366.90</b>	<b>-43,604.08</b>	<b>-9.0%</b>

**Orange County Partnership Inc**  
**Balance Sheet**

05/12/26

As of April 30, 2026

Accrual Basis

	Apr 30, 26	Apr 30, 25	\$ Change	% Change
<b>Equity</b>				
3000.00 · Opening Bal Equity	312,952.21	312,952.21	0.00	0.0%
3900.00 · Retained Earnings	435,948.19	255,612.64	180,335.55	70.6%
Net Income	180,603.14	137,014.84	43,588.30	31.8%
<b>Total Equity</b>	<b>929,503.54</b>	<b>705,579.69</b>	<b>223,923.85</b>	<b>31.7%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,369,266.36</b>	<b>1,188,946.59</b>	<b>180,319.77</b>	<b>15.2%</b>

Orange County Partnership Inc

Profit & Loss

January through April 2026

	Jan - Apr 26	Jan - Apr 25	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Private Investment				
3001.01 · PI - Accountants	18,500.00	4,500.00	14,000.00	311.1%
3001.02 · PI - Advertising/Marktng/PR	1,750.00	0.00	1,750.00	100.0%
3001.03 · PI - Agriculture	1,750.00	1,750.00	0.00	0.0%
3001.04 · PI - Architects	14,250.00	16,000.00	-1,750.00	-10.9%
3001.05 · PI - Attorneys	27,250.00	50,000.00	-22,750.00	-45.5%
3001.06 · PI - Breweries & Distilleries	0.00	1,750.00	-1,750.00	-100.0%
3001.07 · PI - Child Care Services	0.00	0.00	0.00	0.0%
3001.08 · PI - Commercial Contractors	134,750.00	169,250.08	-34,500.08	-20.4%
3001.09 · PI - Commercial RE Brokers	16,750.00	17,750.00	-1,000.00	-5.6%
3001.11 · PI - Communciations	1,750.00	5,250.00	-3,500.00	-66.7%
3001.12 · PI - Construction Assoc.	20,000.00	15,000.00	5,000.00	33.3%
3001.13 · PI - Consulting	500.00	2,500.00	-2,000.00	-80.0%
3001.15 · PI - Developers	40,250.00	37,750.00	2,500.00	6.6%
3001.16 · PI - Distribution	12,500.00	12,500.00	0.00	0.0%
3001.18 · PI - Employment	625.00	2,375.00	-1,750.00	-73.7%
3001.19 · PI - Energy Services	38,500.00	30,250.00	8,250.00	27.3%
3001.20 · PI - Engineering & Planning	49,000.00	43,000.00	6,000.00	14.0%
3001.21 · PI - Environmental Services	25,000.00	21,672.80	3,327.20	15.4%
3001.22 · PI - Financial Institutions	38,750.00	45,500.00	-6,750.00	-14.8%
3001.23 · PI - Health/Medical Services	12,500.00	14,250.00	-1,750.00	-12.3%
3001.24 · PI - Heavy Equipment	5,000.00	5,000.00	0.00	0.0%
3001.25 · PI - Hospitality	14,250.00	14,250.00	0.00	0.0%
3001.27 · PI - Insurance Services	7,000.00	5,250.00	1,750.00	33.3%
3001.28 · PI - IT Services	1,750.00	0.00	1,750.00	100.0%
3001.29 · PI - Manufacturers	21,875.00	20,125.00	1,750.00	8.7%
3001.30 · PI - Municipalities	625.00	2,375.00	-1,750.00	-73.7%
3001.31 · PI - Office Equipment	0.00	1,750.00	-1,750.00	-100.0%
3001.33 · PI - Roofing Services	1,750.00	1,750.00	0.00	0.0%
3001.34 · PI - Security Services	0.00	5,750.00	-5,750.00	-100.0%
3001.36 · PI - Water Treatment Services	7,500.00	7,500.00	0.00	0.0%
<b>Total 4000 · Private Investment</b>	<b>514,125.00</b>	<b>554,797.88</b>	<b>-40,672.88</b>	<b>-7.3%</b>
4010 · ABG Members	0.00	5,500.00	-5,500.00	-100.0%
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.11 · ABG Sponsorship - Spring	4,000.00	0.00	4,000.00	100.0%
3022.14 · ABG Sponsorship - Winter	0.00	6,000.00	-6,000.00	-100.0%
<b>Total 3022.10 · AllianceEvent Sponsorship</b>	<b>4,000.00</b>	<b>6,000.00</b>	<b>-2,000.00</b>	<b>-33.3%</b>
3022.30 · AGB Ticket				
3022.31 · AGB Tickets - Spring	3,000.00	0.00	3,000.00	100.0%
3022.34 · AGB Tickets - Winter	0.00	4,235.00	-4,235.00	-100.0%
<b>Total 3022.30 · AGB Ticket</b>	<b>3,000.00</b>	<b>4,235.00</b>	<b>-1,235.00</b>	<b>-29.2%</b>
<b>Total 4022 · Alliance for Balanced Growth</b>	<b>7,000.00</b>	<b>10,235.00</b>	<b>-3,235.00</b>	<b>-31.6%</b>
4040 · Event Income				
4041 · QPM				
4041.1 · QPM Sponsorship	2,000.00	2,000.00	0.00	0.0%
<b>Total 4041 · QPM</b>	<b>2,000.00</b>	<b>2,000.00</b>	<b>0.00</b>	<b>0.0%</b>
4042 · Investor Breakfast				
3042.02 · Investor Breakfast Tickets	0.00	-75.00	75.00	100.0%
<b>Total 4042 · Investor Breakfast</b>	<b>0.00</b>	<b>-75.00</b>	<b>75.00</b>	<b>100.0%</b>
4044 · MVP Breakfast				
3044.1 · Tickets	9,375.00	0.00	9,375.00	100.0%
3044.2 · Sponsorship	72,200.00	0.00	72,200.00	100.0%
<b>Total 4044 · MVP Breakfast</b>	<b>81,575.00</b>	<b>0.00</b>	<b>81,575.00</b>	<b>100.0%</b>
<b>Total 4040 · Event Income</b>	<b>83,575.00</b>	<b>1,925.00</b>	<b>81,650.00</b>	<b>4,241.6%</b>
4050 · Interest	136.53	58.75	77.78	132.4%
4085 · Uncollectible Revenue	-99,525.00	-94,158.37	-5,366.63	-5.7%
<b>Total Income</b>	<b>505,311.53</b>	<b>478,358.26</b>	<b>26,953.27</b>	<b>5.6%</b>
<b>Gross Profit</b>	<b>505,311.53</b>	<b>478,358.26</b>	<b>26,953.27</b>	<b>5.6%</b>
<b>Expense</b>				
6000 · Personnel				
6110 · Gross Payroll	162,945.50	179,307.70	-16,362.20	-9.1%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	411.32	690.50	-279.18	-40.4%
6240 · Disability	16.24	-398.63	414.87	104.1%
<b>Total 6200 · Worker's Comp &amp; Disability</b>	<b>427.56</b>	<b>291.87</b>	<b>135.69</b>	<b>46.5%</b>
6300 · Benefits (Pension & Medical)				
6330 · Medical	6,714.26	5,775.71	938.55	16.3%
6335 · Union Dues	620.00	0.00	620.00	100.0%
6336 · Benefit Admin Fee	1,600.00	0.00	1,600.00	100.0%
9003.31 · CEO's Life Insurance Policy	21.44	0.00	21.44	100.0%
9320 · Pension	9,763.63	12,829.19	-3,065.56	-23.9%
<b>Total 6300 · Benefits (Pension &amp; Medical)</b>	<b>18,719.33</b>	<b>18,604.90</b>	<b>114.43</b>	<b>0.6%</b>
6400 · Tax				
6410 · FICA SS/Medicare	12,024.24	13,651.19	-1,626.95	-11.9%
6420 · SUI				
9430 · Re-employment NYS	65.99	50.57	15.42	30.5%
6420 · SUI - Other	1,430.02	1,366.05	63.97	4.7%
<b>Total 6420 · SUI</b>	<b>1,496.01</b>	<b>1,416.62</b>	<b>79.39</b>	<b>5.6%</b>
6440 · FUTA	209.99	540.10	-330.11	-61.1%
<b>Total 6400 · Tax</b>	<b>13,730.24</b>	<b>15,607.91</b>	<b>-1,877.67</b>	<b>-12.0%</b>
<b>Total 6000 · Personnel</b>	<b>195,822.63</b>	<b>213,812.38</b>	<b>-17,989.75</b>	<b>-8.4%</b>

**Orange County Partnership Inc  
Profit & Loss**

January through April 2026

	Jan - Apr 26	Jan - Apr 25	\$ Change	% Change
<b>6500 · Business Development</b>				
6510 · Public Relations				
6514 · Event Tickets	3,672.70	1,198.11	2,474.59	206.5%
6510 · Public Relations - Other	199.00	0.00	199.00	100.0%
<b>Total 6510 · Public Relations</b>	<b>3,871.70</b>	<b>1,198.11</b>	<b>2,673.59</b>	<b>223.2%</b>
6520 · External Marketing				
6525 · Marketing - Design				
6525.2 · Banner Ad Expense	-400.00	0.00	-400.00	-100.0%
6525.3 · Marketing	123.27	0.00	123.27	100.0%
6525.5 · Design	4,800.00	2,400.00	2,400.00	100.0%
6525 · Marketing - Design - Other	500.00	0.00	500.00	100.0%
<b>Total 6525 · Marketing - Design</b>	<b>5,023.27</b>	<b>2,400.00</b>	<b>2,623.27</b>	<b>109.3%</b>
6526 · Newsletter				
6526.3 · Postage	20.00	0.00	20.00	100.0%
<b>Total 6526 · Newsletter</b>	<b>20.00</b>	<b>0.00</b>	<b>20.00</b>	<b>100.0%</b>
6528 · Advertising	450.00	0.00	450.00	100.0%
<b>Total 6520 · External Marketing</b>	<b>5,493.27</b>	<b>2,400.00</b>	<b>3,093.27</b>	<b>128.9%</b>
6530 · Internal Mktng				
6532 · Advertising	719.00	645.08	73.92	11.5%
6533 · Design	723.20	546.96	176.24	32.2%
<b>Total 6530 · Internal Mktng</b>	<b>1,442.20</b>	<b>1,192.04</b>	<b>250.16</b>	<b>21.0%</b>
6550 · Training	19.99	0.00	19.99	100.0%
6560 · Conferences & Memberships				
6561 · Trade Shows	352.23	0.00	352.23	100.0%
6562 · Conferences	10,246.41	8,693.67	1,552.74	17.9%
6563 · Membership Fees	1,750.00	5,360.00	-3,610.00	-67.4%
<b>Total 6560 · Conferences &amp; Memberships</b>	<b>12,348.64</b>	<b>14,053.67</b>	<b>-1,705.03</b>	<b>-12.1%</b>
6570 · Mileage & Tolls	1,153.20	199.57	953.63	477.8%
6580 · Travel & Meals				
6581 · Meals	4,809.46	4,361.50	447.96	10.3%
6582 · Travel	2,220.54	416.27	1,804.27	433.4%
<b>Total 6580 · Travel &amp; Meals</b>	<b>7,030.00</b>	<b>4,777.77</b>	<b>2,252.23</b>	<b>47.1%</b>
6590 · Auto				
9071 · Fuel	1,020.20	1,155.98	-135.78	-11.8%
9072 · Insurance	761.43	1,495.80	-734.37	-49.1%
9073 · Auto	0.00	222.63	-222.63	-100.0%
9075 · Service	451.25	76.36	374.89	491.0%
9076 · Tolls	375.00	0.00	375.00	100.0%
9077 · Auto Lease	3,038.99	0.00	3,038.99	100.0%
<b>Total 6590 · Auto</b>	<b>5,646.87</b>	<b>2,950.77</b>	<b>2,696.10</b>	<b>91.4%</b>
<b>Total 6500 · Business Development</b>	<b>37,005.87</b>	<b>26,771.93</b>	<b>10,233.94</b>	<b>38.2%</b>
<b>7000 · General Administration</b>				
7100 · Professional Services				
7105 · Attorney	847.00	32,263.00	-31,416.00	-97.4%
7120 · Bookkeeping	3,380.00	5,080.00	-1,700.00	-33.5%
7150 · Web Portal	-1.00	0.00	-1.00	-100.0%
7160 · Temporary services				
7164 · 9000.42 Marketing Intern	1,280.00	1,045.00	235.00	22.5%
<b>Total 7160 · Temporary services</b>	<b>1,280.00</b>	<b>1,045.00</b>	<b>235.00</b>	<b>22.5%</b>
7180 · Personnel Search	0.00	361.60	-361.60	-100.0%
7190 · Audit	4,433.36	4,433.36	0.00	0.0%
<b>Total 7100 · Professional Services</b>	<b>9,939.36</b>	<b>43,182.96</b>	<b>-33,243.60</b>	<b>-77.0%</b>
7200 · Office Expense				
7213 · Office Supplies	10,209.64	7,394.34	2,815.30	38.1%
7216 · Subscriptions	3,315.95	3,303.77	12.18	0.4%
7217 · Telephone/Internet	3,524.54	3,435.71	88.83	2.6%
7219 · Copier Maintenance	2,599.03	2,559.79	39.24	1.5%
7220 · Telephone Reimbursement	600.00	600.00	0.00	0.0%
7225 · Bank Charges	99.00	0.73	98.27	13,461.6%
7230 · Office Cleaning	0.00	300.00	-300.00	-100.0%
7235 · Lease Expense (Rent)	12,763.78	12,546.88	216.90	1.7%
7245 · Computer Purchases	5,719.55	9,826.69	-4,107.14	-41.8%
7200 · Office Expense - Other	60.00	0.00	60.00	100.0%
<b>Total 7200 · Office Expense</b>	<b>38,891.49</b>	<b>39,967.91</b>	<b>-1,076.42</b>	<b>-2.7%</b>
7300 · Insurance				
7310 · 401K Fidelity Bond	59.00	44.25	14.75	33.3%
7320 · Professional Liability	850.04	784.68	65.36	8.3%
7330 · Business Owners Policy	366.00	573.22	-207.22	-36.2%
<b>Total 7300 · Insurance</b>	<b>1,275.04</b>	<b>1,402.15</b>	<b>-127.11</b>	<b>-9.1%</b>
7400 · Fees				
7410 · Bisy Pension Fees	2,596.27	2,520.00	76.27	3.0%
7420 · Payroll Fees	1,242.80	1,198.60	44.20	3.7%
7430 · CC Merchant Transaction Fees	3,393.40	2,626.22	767.18	29.2%
7400 · Fees - Other	0.00	50.00	-50.00	-100.0%
<b>Total 7400 · Fees</b>	<b>7,232.47</b>	<b>6,394.82</b>	<b>837.65</b>	<b>13.1%</b>
<b>Total 7000 · General Administration</b>	<b>57,338.36</b>	<b>90,947.84</b>	<b>-33,609.48</b>	<b>-37.0%</b>
<b>7500 · Events</b>				
7560 · Golf Classic				
7562 · Event Supplies	0.00	1,871.55	-1,871.55	-100.0%
<b>Total 7560 · Golf Classic</b>	<b>0.00</b>	<b>1,871.55</b>	<b>-1,871.55</b>	<b>-100.0%</b>

**Orange County Partnership Inc**  
**Profit & Loss**

05/12/26

January through April 2026

Accrual Basis

	Jan - Apr 26	Jan - Apr 25	\$ Change	% Change
<b>7580 · MVP Breakfast</b>				
7582 · Event Supplies	1,652.74	0.00	1,652.74	100.0%
7583 · Marketing/Design & Printing	11,544.00	0.00	11,544.00	100.0%
7585 · Catering/Food	16,362.25	0.00	16,362.25	100.0%
<b>Total 7580 · MVP Breakfast</b>	29,558.99	0.00	29,558.99	100.0%
<b>7590 · Quarterly Project Meetings</b>	172.47	200.00	-27.53	-13.8%
<b>Total 7500 · Events</b>	29,731.46	2,071.55	27,659.91	1,335.2%
<b>7600 · Alliance Expenses</b>				
7630 · Alliance Event Expense				
7632 · ABG Qtly Meeting	5,364.08	7,163.28	-1,799.20	-25.1%
7630 · Alliance Event Expense - Other	100.00	0.00	100.00	100.0%
<b>Total 7630 · Alliance Event Expense</b>	5,464.08	7,163.28	-1,699.20	-23.7%
<b>Total 7600 · Alliance Expenses</b>	5,464.08	7,163.28	-1,699.20	-23.7%
<b>7800 · Miscellaneous</b>				
7810 · Gifts	176.25	197.88	-21.63	-10.9%
7820 · Donations / Contributions	117.50	0.00	117.50	100.0%
<b>Total 7800 · Miscellaneous</b>	293.75	197.88	95.87	48.5%
<b>8000 · Depreciation Expense</b>	1,232.96	4,999.48	-3,766.52	-75.3%
<b>9200 · Interest Expense</b>				
9210 · Interest Exp-Auto	0.00	26.36	-26.36	-100.0%
<b>Total 9200 · Interest Expense</b>	0.00	26.36	-26.36	-100.0%
<b>Total Expense</b>	326,889.11	345,990.70	-19,101.59	-5.5%
<b>Net Ordinary Income</b>	178,422.42	132,367.56	46,054.86	34.8%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
9900 · Unrealiz Gain(Loss) Invest	-254.89	1,429.89	-1,684.78	-117.8%
9950 · Investment Income	3,227.16	3,981.30	-754.14	-18.9%
<b>Total Other Income</b>	2,972.27	5,411.19	-2,438.92	-45.1%
<b>Other Expense</b>				
9500 · Investment Fee	791.55	763.91	27.64	3.6%
<b>Total Other Expense</b>	791.55	763.91	27.64	3.6%
<b>Net Other Income</b>	2,180.72	4,647.28	-2,466.56	-53.1%
<b>Net Income</b>	<b>180,603.14</b>	<b>137,014.84</b>	<b>43,588.30</b>	<b>31.8%</b>

Orange County Partnership Inc  
Profit & Loss

April 2026

	Apr 26	Apr 25	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Private Investment				
3001.02 · PI - Advertising/Marktng/PR	1,750.00	0.00	1,750.00	100.0%
3001.06 · PI - Breweries & Distilleries	-1,750.00	0.00	-1,750.00	-100.0%
3001.08 · PI - Commercial Contractors	0.00	7,500.00	-7,500.00	-100.0%
3001.22 · PI - Financial Institutions	0.00	1,750.00	-1,750.00	-100.0%
3001.27 · PI - Insurance Services	1,750.00	0.00	1,750.00	100.0%
3001.28 · PI - IT Services	1,750.00	0.00	1,750.00	100.0%
3001.31 · PI - Office Equipment	-1,750.00	0.00	-1,750.00	-100.0%
<b>Total 4000 · Private Investment</b>	<b>1,750.00</b>	<b>9,250.00</b>	<b>-7,500.00</b>	<b>-81.1%</b>
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.11 · ABG Sponsorship - Spring	4,000.00	0.00	4,000.00	100.0%
3022.14 · ABG Sponsorship - Winter	0.00	6,000.00	-6,000.00	-100.0%
<b>Total 3022.10 · AllianceEvent Sponsorship</b>	<b>4,000.00</b>	<b>6,000.00</b>	<b>-2,000.00</b>	<b>-33.3%</b>
3022.30 · AGB Ticket				
3022.31 · ABG Tickets - Spring	3,000.00	0.00	3,000.00	100.0%
3022.34 · ABG Tickets - Winter	0.00	4,235.00	-4,235.00	-100.0%
<b>Total 3022.30 · AGB Ticket</b>	<b>3,000.00</b>	<b>4,235.00</b>	<b>-1,235.00</b>	<b>-29.2%</b>
<b>Total 4022 · Alliance for Balanced Growth</b>	<b>7,000.00</b>	<b>10,235.00</b>	<b>-3,235.00</b>	<b>-31.6%</b>
4050 · Interest	41.67	22.01	19.66	89.3%
4085 · Uncollectible Revenue	-97,875.00	-94,050.00	-3,825.00	-4.1%
<b>Total Income</b>	<b>-89,083.33</b>	<b>-74,542.99</b>	<b>-14,540.34</b>	<b>-19.5%</b>
<b>Gross Profit</b>	<b>-89,083.33</b>	<b>-74,542.99</b>	<b>-14,540.34</b>	<b>-19.5%</b>
<b>Expense</b>				
6000 · Personnel				
6110 · Gross Payroll	41,577.36	38,630.76	2,946.60	7.6%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	142.58	184.76	-42.18	-22.8%
6240 · Disability	4.06	-108.05	112.11	103.8%
<b>Total 6200 · Worker's Comp &amp; Disability</b>	<b>146.64</b>	<b>76.71</b>	<b>69.93</b>	<b>91.2%</b>
6300 · Benefits (Pension & Medical)				
6330 · Medical	2,974.59	2,587.01	387.58	15.0%
6335 · Union Dues	155.00	0.00	155.00	100.0%
6336 · Benefit Admin Fee	400.00	0.00	400.00	100.0%
9003.31 · CEO's Life Insurance Policy	5.36	0.00	5.36	100.0%
9320 · Pension	2,642.35	2,592.24	50.11	1.9%
<b>Total 6300 · Benefits (Pension &amp; Medical)</b>	<b>6,177.30</b>	<b>5,179.25</b>	<b>998.05</b>	<b>19.3%</b>
6400 · Tax				
6410 · FICA SS/Medicare	3,071.49	2,898.59	172.90	6.0%
6420 · SUI				
9430 · Re-employment NYS	1.61	2.59	-0.98	-37.8%
6420 · SUI - Other	-308.61	70.09	-378.70	-540.3%
<b>Total 6420 · SUI</b>	<b>-307.00</b>	<b>72.68</b>	<b>-379.68</b>	<b>-522.4%</b>
6440 · FUTA	0.00	15.11	-15.11	-100.0%
<b>Total 6400 · Tax</b>	<b>2,764.49</b>	<b>2,986.38</b>	<b>-221.89</b>	<b>-7.4%</b>
<b>Total 6000 · Personnel</b>	<b>50,665.79</b>	<b>46,873.10</b>	<b>3,792.69</b>	<b>8.1%</b>
6500 · Business Development				
6510 · Public Relations				
6514 · Event Tickets	505.00	285.00	220.00	77.2%
<b>Total 6510 · Public Relations</b>	<b>505.00</b>	<b>285.00</b>	<b>220.00</b>	<b>77.2%</b>
6520 · External Marketing				
6525 · Marketing - Design				
6525.3 · Marketing	50.00	0.00	50.00	100.0%
6525.5 · Design	850.00	750.00	100.00	13.3%
<b>Total 6525 · Marketing - Design</b>	<b>900.00</b>	<b>750.00</b>	<b>150.00</b>	<b>20.0%</b>
6526 · Newsletter				
6526.3 · Postage	20.00	0.00	20.00	100.0%
<b>Total 6526 · Newsletter</b>	<b>20.00</b>	<b>0.00</b>	<b>20.00</b>	<b>100.0%</b>
6528 · Advertising	450.00	0.00	450.00	100.0%
<b>Total 6520 · External Marketing</b>	<b>1,370.00</b>	<b>750.00</b>	<b>620.00</b>	<b>82.7%</b>
6530 · Internal Mktng				
6532 · Advertising	179.75	161.27	18.48	11.5%
6533 · Design	111.99	111.99	0.00	0.0%
<b>Total 6530 · Internal Mktng</b>	<b>291.74</b>	<b>273.26</b>	<b>18.48</b>	<b>6.8%</b>
6560 · Conferences & Memberships				
6562 · Conferences	727.32	0.00	727.32	100.0%
6563 · Membership Fees	0.00	650.00	-650.00	-100.0%
<b>Total 6560 · Conferences &amp; Memberships</b>	<b>727.32</b>	<b>650.00</b>	<b>77.32</b>	<b>11.9%</b>
6570 · Mileage & Tolls	373.82	76.79	297.03	386.8%
6580 · Travel & Meals				
6581 · Meals	504.58	1,361.86	-857.28	-63.0%
6582 · Travel	793.80	0.00	793.80	100.0%
<b>Total 6580 · Travel &amp; Meals</b>	<b>1,298.38</b>	<b>1,361.86</b>	<b>-63.48</b>	<b>-4.7%</b>

## Profit &amp; Loss

April 2026

	Apr 26	Apr 25	\$ Change	% Change
6590 · Auto				
9071 · Fuel	424.69	241.79	182.90	75.6%
9072 · Insurance	344.17	392.07	-47.90	-12.2%
9073 · Auto	0.00	24.98	-24.98	-100.0%
9075 · Service	0.00	15.12	-15.12	-100.0%
9076 · Tolls	100.00	0.00	100.00	100.0%
9077 · Auto Lease	756.59	0.00	756.59	100.0%
<b>Total 6590 · Auto</b>	<b>1,625.45</b>	<b>673.96</b>	<b>951.49</b>	<b>141.2%</b>
<b>Total 6500 · Business Development</b>	<b>6,191.71</b>	<b>4,070.87</b>	<b>2,120.84</b>	<b>52.1%</b>
7000 · General Administration				
7100 · Professional Services				
7105 · Attorney	0.00	15,098.00	-15,098.00	-100.0%
7120 · Bookkeeping	0.00	1,040.00	-1,040.00	-100.0%
7150 · Web Portal	-1.00	0.00	-1.00	-100.0%
7180 · Personnel Search	0.00	361.60	-361.60	-100.0%
7190 · Audit	1,108.34	1,108.34	0.00	0.0%
<b>Total 7100 · Professional Services</b>	<b>1,107.34</b>	<b>17,607.94</b>	<b>-16,500.60</b>	<b>-93.7%</b>
7200 · Office Expense				
7213 · Office Supplies	5,389.79	1,055.52	4,334.27	410.6%
7216 · Subscriptions	371.50	405.53	-34.03	-8.4%
7217 · Telephone/Internet	880.97	883.04	-2.07	-0.2%
7219 · Copier Maintenance	654.97	1,284.61	-629.64	-49.0%
7220 · Telephone Reimbursement	150.00	150.00	0.00	0.0%
7230 · Office Cleaning	0.00	75.00	-75.00	-100.0%
7235 · Lease Expense (Rent)	3,190.95	3,166.09	24.86	0.8%
7245 · Computer Purchases	1,406.37	4,814.07	-3,407.70	-70.8%
7200 · Office Expense - Other	60.00	0.00	60.00	100.0%
<b>Total 7200 · Office Expense</b>	<b>12,104.55</b>	<b>11,833.86</b>	<b>270.69</b>	<b>2.3%</b>
7300 · Insurance				
7310 · 401K Fidelity Bond	14.75	14.75	0.00	0.0%
7320 · Professional Liability	212.51	196.17	16.34	8.3%
7330 · Business Owners Policy	91.50	249.76	-158.26	-63.4%
<b>Total 7300 · Insurance</b>	<b>318.76</b>	<b>460.68</b>	<b>-141.92</b>	<b>-30.8%</b>
7400 · Fees				
7410 · Bisy Pension Fees	1,301.25	1,260.00	41.25	3.3%
7420 · Payroll Fees	179.50	219.00	-39.50	-18.0%
7430 · CC Merchant Transaction Fees	742.40	317.56	424.84	133.8%
7400 · Fees - Other	0.00	50.00	-50.00	-100.0%
<b>Total 7400 · Fees</b>	<b>2,223.15</b>	<b>1,846.56</b>	<b>376.59</b>	<b>20.4%</b>
<b>Total 7000 · General Administration</b>	<b>15,753.80</b>	<b>31,749.04</b>	<b>-15,995.24</b>	<b>-50.4%</b>
7500 · Events				
7560 · Golf Classic				
7562 · Event Supplies	0.00	1,871.55	-1,871.55	-100.0%
<b>Total 7560 · Golf Classic</b>	<b>0.00</b>	<b>1,871.55</b>	<b>-1,871.55</b>	<b>-100.0%</b>
<b>Total 7500 · Events</b>	<b>0.00</b>	<b>1,871.55</b>	<b>-1,871.55</b>	<b>-100.0%</b>
7600 · Alliance Expenses				
7630 · Alliance Event Expense				
7632 · ABG Qtly Meeting	5,364.08	7,163.28	-1,799.20	-25.1%
7630 · Alliance Event Expense - Other	100.00	0.00	100.00	100.0%
<b>Total 7630 · Alliance Event Expense</b>	<b>5,464.08</b>	<b>7,163.28</b>	<b>-1,699.20</b>	<b>-23.7%</b>
<b>Total 7600 · Alliance Expenses</b>	<b>5,464.08</b>	<b>7,163.28</b>	<b>-1,699.20</b>	<b>-23.7%</b>
8000 · Depreciation Expense	308.24	1,249.87	-941.63	-75.3%
9200 · Interest Expense				
9210 · Interest Exp-Auto	0.00	4.50	-4.50	-100.0%
<b>Total 9200 · Interest Expense</b>	<b>0.00</b>	<b>4.50</b>	<b>-4.50</b>	<b>-100.0%</b>
<b>Total Expense</b>	<b>78,383.62</b>	<b>92,982.21</b>	<b>-14,598.59</b>	<b>-15.7%</b>
<b>Net Ordinary Income</b>	<b>-167,466.95</b>	<b>-167,525.20</b>	<b>58.25</b>	<b>0.0%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
9900 · Unrealiz Gain(Loss) Invest	125.39	429.81	-304.42	-70.8%
9950 · Investment Income	665.83	763.50	-97.67	-12.8%
<b>Total Other Income</b>	<b>791.22</b>	<b>1,193.31</b>	<b>-402.09</b>	<b>-33.7%</b>
<b>Other Expense</b>				
9500 · Investment Fee	203.20	197.05	6.15	3.1%
<b>Total Other Expense</b>	<b>203.20</b>	<b>197.05</b>	<b>6.15</b>	<b>3.1%</b>
<b>Net Other Income</b>	<b>588.02</b>	<b>996.26</b>	<b>-408.24</b>	<b>-41.0%</b>
<b>Net Income</b>	<b>-166,878.93</b>	<b>-166,528.94</b>	<b>-349.99</b>	<b>-0.2%</b>

Orange County Partnership  
Profit & Loss Budget vs. Actual  
April to June 2026

2nd Quarter

	Apr 2026	Budget	\$ Over Budget	May 2026	Budget	\$ Over Budget	Jun 2026	Budget	\$ Over Budget	Quarter to Date			Year to Date		
										Apr - Jun 26	Budget	\$ Over Budget	Jan-Jun 2026	Budget	\$ Over Budget
Private Investment	1,750		1,750			-			-	1,750	-	1,750	514,125	480,000	34,125
Alliance for Balanced Growth	7,000		7,000							7,000	-	7,000	7,000	-	7,000
Alliance Membership			-							-	-	-	-	-	-
Advertising			-							-	-	-	-	-	-
Event Income		4,000	(4,000)							-	4,000	(4,000)	-	-	-
Interest	42	327	(285)							42	327	(285)	137	1,308	(1,171)
Uncollectible Revenue	(97,875)	(833)	(97,042)							(97,875)	(833)	(97,042)	(99,525)	(3,334)	(96,191)
<b>Total Income</b>	<b>(89,083)</b>	<b>3,494</b>	<b>(92,577)</b>							<b>(89,083)</b>	<b>3,494</b>	<b>(92,577)</b>	<b>505,312</b>	<b>563,974</b>	<b>(58,663)</b>
<b>Expense</b>															
Depreciation Expense	308	308	0							308	308	0	1,233	1,232	1
Personnel	50,666	58,000	(7,334)							50,666	58,000	(7,334)	195,823	232,000	(36,177)
Business Development	6,192	6,800	(608)							6,192	6,800	(608)	37,006	27,200	9,806
General Administration	15,754	13,169	2,585							15,754	13,169	2,585	56,491	52,676	3,815
Legal Fees		2,917	(2,917)							-	2,917	(2,917)	847	11,668	(10,821)
Events		4,000	(4,000)							-	4,000	(4,000)	29,731	29,200	531
Alliance Expenses	5,464		5,464							5,464	-	5,464	5,464	-	5,464
Miscellaneous		50	(50)							-	50	(50)	294	200	94
Interest Expense		3	(3)							-	3	(3)	-	13	(13)
<b>Total Expense</b>	<b>78,384</b>	<b>85,247</b>	<b>(6,863)</b>							<b>78,384</b>	<b>85,247</b>	<b>(6,863)</b>	<b>326,889</b>	<b>354,189</b>	<b>(27,300)</b>
<b>Net Ordinary Income</b>	<b>(167,467)</b>	<b>(81,753)</b>	<b>(85,714)</b>										<b>178,422</b>	<b>209,785</b>	<b>(31,363)</b>
Other Income Gain/Loss															
Other Income Investment	791	1,167	(376)							791	1,167	(376)	2,972	4,667	(1,695)
Other Expense-Investment	203	208	(5)							203	208	(5)	792	833	(41)
<b>Net Income</b>	<b>(166,879)</b>	<b>(80,794)</b>	<b>(86,085)</b>							<b>(166,879)</b>	<b>(80,794)</b>	<b>(86,085)</b>	<b>180,603</b>	<b>213,619</b>	<b>(33,016)</b>