



Board of Directors Meeting
Goshen, NY
January 21, 2020 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, Melissa Cobuzzi, Susan Dean, Andrew Fetherston, Brian Flynn, Bob Kaehler, Al Muhlrud, Justin Rider, Bob Sanchez, Alan Seidman, Mark Stellwag, Gary Tetz, Mike Turturro (call in), Mark Wienberg, Derrik Wynkoop

Absent:, Anthony Campagiorni, Todd Diorio, Chris Fiorillo, Heather Howley, Jimmy Smith, Mark Wienberg

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm.

Michael Gilfeather

Approval of Minutes:

Michael Gilfeather

The minutes of the December 2019 board meeting were presented and accepted on a motion made by Bob Kaehler, seconded by Alan Seidman.

Financials:

Michael Turturro

- The financials were presented and approved on a motion made by Bob Kaehler, seconded by Brian Flynn, financials were unanimously carried.

Chairman’s Report:

Michael Gilfeather

- Chairman asked that a formal vote be taken regarding Robert Sanchez being added to the Board of Directors. The vote was approved on a motion by Derrik Wynkoop, seconded by Melissa Cobuzzi and unanimously carried.
- Each board member was asked to introduce themselves.
- ABO update: Chairman Gilfeather referenced an article from January 2nd that appeared in the Times Herald Record. The article stated that the ABO has the right to appeal and there are indications that is what they will do. We will continue to operate as a private entity.

President’s Report:

Maureen Halahan

- Tentative schedule of events is included in each folder.
- Invoices for 2020 have been mailed. We are arranging for meetings with all of our major investors and hope to add more to this list.
- Date change for April Board meeting. New date: April 14th – Executive Committee at 3pm and Board Meeting immediately following at 4pm.
- Steve Neuhaus is motivated to have monthly meetings with economic development offices in the county including Orange County Partnership, the county office of economic development and IDA. These meetings are beneficial to keep a united front.
- Marketing update: Updating our website to keep our followers and investors up to date has been a focus in January. Changes include – a new blog, news updates, new incentive packets and a digital version of the newsletter.
- CFA winners were announced in late December. Orange county received \$65.8 million to spread out among projects. Discussion followed regarding the CFA voting process and criteria.
- There was discussion regarding Great Wolf Lodge. They were considering Camp LaGuardia for some time but are now considering a different parcel. RFP for Camp LaGuardia will be coming out shortly and there are two parties interested.
- Maureen met with the new Town of Montgomery Supervisor, Brian Maher regarding moratorium. There is a lengthy process involved in moving towards a moratorium. The town is meeting with two consultants on Thursday, January 23rd to discuss the master plan for the town.
- Maureen also met with the new Town of Wallkill Supervisor, Frank DenDanto. Their discussion was centered around the hotels being built and moratoriums.
- Amazon update: there was a meeting on Monday, January 20th between the Town of Montgomery and Amazon. They are negotiating a PILOT.
- Construction Contractors Association put out an ad detailing taxes of a project with a PILOT vs. the project not being completed at all. This was done to hopefully educate the public.
- A list of developers and contractors were in each folder. The lists were reviewed and a discussion followed regarding new developers coming to our area within the last five years.
- Maureen, Alan Seidman and Bob Kaehler all met with Senator Skoufis to open lines of communication and discuss IDA.

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- There was a review of highlights of a few projects in the pipeline. Business Retention & Expansion and Attraction reports are in each packet.

Old/New Business:

Michael Gilfeather

- Moving forward there will be a section on the agenda regarding what the board should focus on. Please think of ideas for the next meeting.

Respectfully submitted,

M. Justin Rider